Table 7b 2017 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure. Known Va

| | | Normalisman | Known Value for | Number of |
|--|------------------|-----------------------------------|---|---|
| 3-Digit Company NAICS Code and Description | Known Value (1) | Number of Identified Exporters | Small and Medium Sized Exporters (1) | Small and Medium Sized Exporters (2) |
| All Industries | 1,383,304 | 290,625 | 462,039 | 283,331 |
| 111 - Crop Production | 2,640 | 2,227 | 2,547 | 2,205 |
| 112 - Animal Production and Aquaculture | 863 | 482 | (D) | 479 |
| 113 - Forestry and Logging | 245 358 | 212 104 | 245 358 | 212 104 |
| 114 - Fishing, Hunting and Trapping 115 - Support Activities for Agriculture and Forestry | 1,244 | 599 | (D) | 594 |
| 11X - Agriculture, Forestry, Fishing, and Hunting (3) | 76 | 66 | 76 | 66 |
| 211 - Oil and Gas Extraction | 7,337 | 161 | (D) | 136 |
| 212 - Mining (except Oil and Gas) | 17,517 | 277 | 3,852 | 233 |
| 213 - Support Activities for Mining | 4,239 | 454 | 974 | 417 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | 2 | 12 | 2 | 12 |
| 221 - Utilities | 2,368 | 238 | 470 | 179 |
| 236 - Construction of Buildings 237 - Heavy and Civil Engineering Construction | 514 758 | 1,808 675 | 487 540 | 1,782 623 |
| 238 - Specialty Trade Contractors | 1,697 | 4,360 | 940 | 4,263 |
| 23X - Construction (3) | 47 | 378 | (D) | (D) |
| 311 - Food Manufacturing | 56,420 | 3,092 | 9,092 | 2,738 |
| 312 - Beverage and Tobacco Product Manufacturing | 4,168 | 1,260 | 791 | 1,217 |
| 313 - Textile Mills | 3,788 | 766 | 1,421 | 735 |
| 314 - Textile Product Mills | 925 | 837 | 449 | 817 |
| 315 - Apparel Manufacturing | 780 604 | 1,129 357 | 660 507 | 1,117 |
| 316 - Leather and Allied Product Manufacturing 31X - Manufacturing (3) | 1,267 | 1,130 | (D) | 349 (D) |
| 321 - Wood Product Manufacturing | 5,005 | 1,657 | 2,236 | 1,575 |
| 322 - Paper Manufacturing | 19,555 | 1,190 | 2,216 | 1,101 |
| 323 - Printing and Related Support Activities | 2,014 | 2,117 | 1,042 | 2,052 |
| 324 - Petroleum and Coal Products Manufacturing | 65,761 | 303 | 9,705 | 276 |
| 325 - Chemical Manufacturing 326 - Plastics and Rubber Products Manufacturing | 114,647 | 5,274 4,797 | 26,084 | 5,024 |
| 327 - Nonmetallic Mineral Products Manufacturing | 20,442 9,555 | 1,455 | 6,288 1,441 | 4,549 1,357 |
| 32X - Manufacturing (3) | 28 | 20 | 28 | 20 |
| 331 - Primary Metal Manufacturing | 35,292 | 1,699 | 13,327 | 1,571 |
| 332 - Fabricated Metal Product Manufacturing | 23,065 | 11,878 | 10,709 | 11,634 |
| 333 - Machinery Manufacturing | 80,011 | 10,998 | 14,744 | 10,743 |
| 334 - Computer and Electronic Product Manufacturing 335 - Electrical Equipment, Appliance, and Component Manufacturing | 83,355 19,686 | 7,301 2,766 | 19,668 3,947 | 7,111 2,683 |
| 336 - Transportation Equipment Manufacturing | 264,217 | 4,434 | 21,170 | 4,082 |
| 337 - Furniture and Related Product Manufacturing | 2,675 | 1,523 | 612 | 1,457 |
| 339 - Miscellaneous Manufacturing | 27,222 | 6,097 | (D) | 5,978 |
| 33X - Manufacturing (3) | 202 | 150 | 202 | 150 |
| 423 - Merchant Wholesalers, Durable Goods | 173,122 | 60,280 | 94,367 | 59,678 |
| 424 - Merchant Wholesalers, Nondurable Goods | 132,165 | 24,994 | 88,196 | 24,670 |
| 425 - Wholesale Electronic Markets and Agents and Brokers | 9,559 | 8,119 | 8,843 | 8,106 |
| 42X - Wholesale Trade (3) 441 - Motor Vehicle and Parts Dealers | 1,148 4,283 | 2,784 7,089 | 1,148 2,690 | 2,784 7,006 |
| 442 - Furniture and Home Furnishings Stores | 675 | 1,354 | 210 | 1,318 |
| 443 - Electronics and Appliance Stores | 4,841 | 1,240 | (D) | 1,227 |
| 444 - Building Material and Garden Equipment and Supplies Dealers | 724 | 1,820 | 409 | 1,790 |
| 445 - Food and Beverage Stores | 1,965 | 1,074 | 299 | 1,029 |
| 446 - Health and Personal Care Stores 447 - Gasoline Stations | 1,815 | 1,370 | 579 117 | 1,351 401 |
| 447 - Gasoline Stations 448 - Clothing and Clothing Accessories Stores | 232 6,543 | 419 2,731 | 1,464 | 2,614 |
| 44X - Retail Trade (3) | 741 | 837 | 741 | 837 |
| 451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores | 449 | 1,409 | 202 | 1,384 |
| 452 - General Merchandise Stores | 1,542 | 340 | 211 | 318 |
| 453 - Miscellaneous Store Retailers | 7,309 | 3,500 | 4,529 | 3,450 |
| 454 - Nonstore Retailers 45X - Retail Trade (3) | 4,135 | 8,635 5 | 2,992 | 8,571 |
| 481 - Air Transportation | (-) 8,022 | 467 | (-) 4,932 | 5 432 |
| 482 - Rail Transportation | (D) | 11 | (D) | 11 |
| 483 - Water Transportation | 459 | 524 | 192 | 506 |
| 484 - Truck Transportation | 4,493 | 2,526 | 3,998 | 2,455 |
| 485 - Transit and Ground Passenger Transportation | 155 | 312 | 140 | 291 |
| 486 - Pipeline Transportation | 1,449 22 | 32 58 | (D) (D) | 19 |
| 487 - Scenic and Sightseeing Transportation 488 - Support Activities for Transportation | 13,979 | 4,940 | (D) 12,048 | (D) 4,857 |
| 48X - Transportation and Warehousing (3) | 336 | 645 | 336 | 645 |
| 491 - Postal Service | 2 | 14 | (D) | (D) |
| 492 - Couriers and Messengers | 1,243 | | 101 | 246 |
| 493 - Warehousing and Storage | 2,387 | 1,231 | 1,922 | 1,184 |
| | | | | |

Table 7b

2017 Exports by 3-Digit North American Industry Classification System

(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

| () Represents 2010 or less than one than unit of measurement | () | | Known Value for | Number of |
|--|-----------------|----------------------|---------------------|---------------------|
| A Diet Comment NAIGO Code and Description | | Number of | Small and Medium | Small and Medium |
| 3-Digit Company NAICS Code and Description | Known Value (1) | Identified Exporters | Sized Exporters (1) | Sized Exporters (2) |
| 49X - Transportation and Warehousing (3) 511 - Publishing Industries (except Internet) | (D) 6,280 | (D) 1,389 | (D) 1,539 | (D) 1,241 |
| 511 - Fubilishing industries (except internet) 512 - Motion Picture and Sound Recording Industries | 1,814 | 605 | 300 | 589 |
| 515 - Broadcasting (except Internet) | 326 | 100 | (D) | 63 |
| 517 - Telecommunications | 2,221 | 732 | 1,800 | 689 |
| 518 - Data Processing, Hosting, and Related Services | 1,002 | 446 | 501 | 404 |
| 519 - Other Information Services | 1,256 | 251 | 68 | 216 |
| 51X - Information (3) | 6 | 61 | 6 | 61 |
| 522 - Credit Intermediation and Related Activities | 1,440 | 733 | 772 | 643 |
| 523 - Securities, Commodity Contracts, and Other Financial Investments | 11,509 | 1,254 | 9,475 | 1,175 |
| 524 - Insurance Carriers and Related Activities | 4,050 | 729 | 140 | 603 |
| 525 - Funds, Trusts, and Other Financial Vehicles | 120 | 593 | (D) | (D) |
| 52X - Finance and Insurance (3) | 459 | 505 | 459 | 505 |
| 531 - Real Estate | 2,212 | 4,724 | (D) | 4,677 |
| 532 - Rental and Leasing Services | 1,814 | 1,349 | 1,246 | 1,314 |
| 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) | 81 | 118 | (D) | 113 |
| 53X - Real Estate and Rental and Leasing (3) | 7 | 60 | 7 | 60 |
| 541 - Professional, Scientific, and Technical Services | 46,942 | 20,048 | 17,867 | 19,519 |
| 54X - Professional, Scientific, and Technical Services (3) | 4 | 18 | 4 | 18 |
| 551 - Management of Companies and Enterprises | 2,575 | 755 | (D) | 751 |
| 561 - Administrative and Support Services | 8,677 | 5,067 | 4,680 | 4,885 |
| 562 - Waste Management and Remediation Services | 724 | 475 | 454 | 448 |
| 56X - Administrative, Support, Waste Management & Remediation Services (3) | (-) | 5 | (-) | 5 |
| 611 - Educational Services | 338 | 1,078 | 200 | 909 |
| 61X - Educational Services (3) | (D) | 5 | (D) | 5 |
| 621 - Ambulatory Health Care Services | 3,447 | 1,657 | 917 | 1,580 |
| 622 - Hospitals | 372 | 139 | 2 | 19 |
| 623 - Nursing and Residential Care Facilities | 104 | 259 | 57 | 207 |
| 624 - Social Assistance | 1,169 | 996 | 1,042 | 937 |
| 62X - Health Care and Social Assistance (3) | 68 | 162 | 68 | 162 |
| 711 - Performing Arts, Spectator Sports, and Related Industries | 881 | 1,289 | (D) | 1,234 |
| 712 - Museums, Historical Sites, and Similar Institutions | 813 | 299 | 482 | 276 |
| 713 - Amusement, Gambling, and Recreation Industries | 593 | 749 | 174 | 719 |
| 71X - Arts, Entertainment, and Recreation (3) | 9 | 138 | 9 | 138 |
| 721 - Accommodation | 647 | 308 | (D) | 260 |
| 722 - Food Services and Drinking Places | 4,659 | 2,725 | 1,000 | 2,635 |
| 72X - Accomodation and Food Services (3) | 16 | 21 | 16 | 21 |
| 811 - Repair and Maintenance | 3,506 | 4,623 | 1,900 | 4,581 |
| 812 - Personal and Laundry Services | 701 | 1,627 | 496 | 1,603 |
| 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations | 2,142 | 2,694 | 1,941 | 2,644 |
| 814 - Private Households | 83 | 1,355 | 83 | 1,355 |
| 81X - Other Services (except Public Administration) (3) | (D) | 8 | (D) | 8 |
| 921 - Executive, Legislative, and Other General Government Support | 13 | 108 | 11 | 56 |
| 922 - Justice, Public Order, and Safety Activities | 1 | 15 | (-) | 12 |
| 923 - Administration of Human Resource Programs | 1 | 6 | (D) | 3 |
| 924 - Administration of Environmental Quality Programs | 2 | 10 | (D) | (D) |
| 925 - Administration of Housing Programs, Urban Planning, and Community Development | (D) | (D) | (D) | (D) |
| 926 - Administration of Economic Programs | (D) | 13 | (D) | 10 |
| 927 - Space Research and Technology | (D) | (D) | (D) | (D) |
| 928 - National Security and International Affairs | 13 | 18 | (D) | 11 |
| 92X - Public Administration (3) | 1 | 8 | (D) | (D) |
| XXX - Unclassified (3) | 5,630 | 6,997 | 5,371 | 6,955 |
| (1) Known value is defined as the portion of U.S. total exports that could be matched to specific | companies | | | • |

⁽¹⁾ Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

⁽²⁾ Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits

have been defined (e.g., it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.